

THINK



April 19, 2014

Mr. **Bob Garzee**, Founder & CEO
ETDC & Synergy EV, Inc.
1469 Park Avenue
San Jose, CA 95126

Dear Bob,

I wanted to take a moment to acknowledge the tremendous support that Synergy EV- GREEN TEAM has provided to THINK North America. In your role as our marketing /operations consultant for us you have:

- Identified target markets initially for retail and then fleet customers.
- Participated in marketing/ promotional opportunities increasing our brand awareness.
- Worked closely with partners like Breathe California - Silicon Valley Clean Cities to increase our visibility, market reach and contribution to Clean Air & Lung Health as well as Petroleum reduction.
- Built on your 20 years of EV experience and assembled one of the best operational teams in the industry to complete sales, deliveries and customer service of our car's warranty support.
- Established a THINK City EV Training Course at your Center for Fleet Managers to send mechanics.
- Arranged for Fleet Financing with Government Capital Corp and Atlantic Capital.
- Created and supported the first and only THINK Owners Club in the US – providing timely and accurate support to our car owners with quarterly meetings.
- Organized multiple Fleet Videos and Letters on why fleets should purchase THINK Cities.
- Arranged for \$20,000 in donations for 501 c3 Breathe California to assist THINK.
- Facilitated and supported the update of 57 cars with the latest heater designs and software – resulting in many happy customers.
- Integrated Solar Assisted Fueling with many of our Think EV Vehicles for even more cost savings.
- Hosted many events highlighting our THINK City including Santa Cruz Earth Day this Easter weekend.

Your consulting team has organized the placement and delivery and support of 57 cars to customers in California. This represents almost \$1,300,000 in vehicle revenue to THINK North America and is deeply appreciated. Customers included both individual buyers and fleets like the Regional Parks, who purchased multiple vehicles to reduce their cost of fuel.

Your team member Randy Bryant, Bryant's Auto Electric, has also been a great customer support partner. He has patiently and effectively worked with us as he prepped vehicles for delivery and provided warranty and service support. Your customer coordinator team member **Tom DieBold** made it all happen smoothly.

As we continue to provide service to our current customers and plan for the future we appreciate your outstanding support to our efforts and assistance to our customers.

Thank you again for the creative thinking, hard work and unwavering commitment to our goals!

Sincerely,



Lizabeth Ardisana
Think North America, Sales Director